



Universal Network Solutions Inc.

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Media contact:  
Brigid Ryan-Ling  
C: 651.269.3059  
[brigid@ryan-ling.com](mailto:brigid@ryan-ling.com)

## St. Paul-based IT Company Finds Innovative Ways to Go Global

### Training Programs Focus on Internet Security

St. Paul, Minn.—Nov. 19, 2009—St. Paul-based Universal Network Solutions, Inc. (UNS) has been expanding its business beyond the U.S. border since 2008 and has recently achieved further growth by establishing a presence in Portugal. The business idea behind this innovative global boom? Internet security, an international hot topic of concern.

Matt Haney, president of UNS, has spent his career working in IT training and staffing. Haney saw an increasing need for IT professionals throughout Central and South America who know how to protect businesses from existing IT security issues. Haney's company partnered with McAfee, a leader in security software and development, to offer training classes on IT security methods of in every country in South America and many areas in Central America. The business model is catching on, as evidenced by UNS' latest expansion into Portugal.

"Even in the midst of a recession and largely uncertain economic conditions, we've seen that businesses are renewing their commitment to protecting their security. We are working to close the knowledge gap by providing these training courses to allow for global growth of IT security," Haney said. "The response has been amazing. Clearly, the demand for IT security is growing worldwide, and we are excited to be offering training on this important, and highly relevant, topic."

As a result of its pioneering global business growth, UNS recently was selected as a finalist for the 2009 International Business Awards, in the category of Team of the Year, the only Minnesota company to earn such recognition this year.

For more information about UNS product trainings, please visit: <http://www.unsinc.com/enterprise/training.php>.

About Universal Network Solutions:

UNS is a St. Paul, Minn.-based IT solutions provider. They offer IT services training, as well as contract, contract-to-hire and permanent placement staffing needs worldwide. Since 1997, UNS has been committed to providing clients with the most technically sound IT solutions and staff dedicated to superior customer service. For more information, visit [www.unsinc.com](http://www.unsinc.com).

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